

Brown Harris Stevens THE Craft OF Research

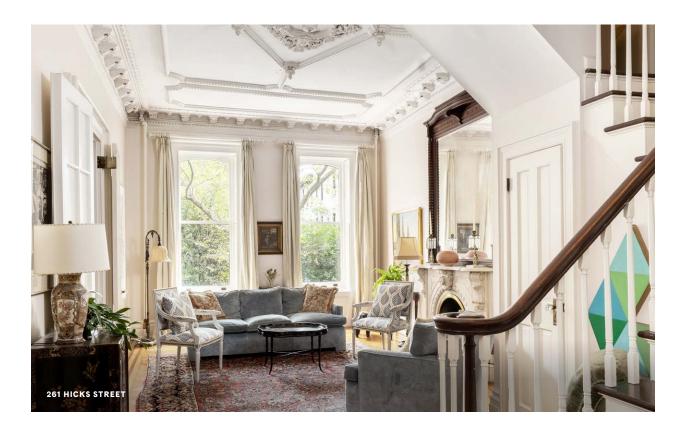
# Message from Bess Freedman

# **CEO of Brown Harris Stevens**

A rising stock market combined with lower mortgage rates helped fuel an increase in both Brooklyn apartment sales and prices in the third quarter. After falling sharply in April following new tariff announcements, stock prices kept rising to record highs through the end of the third quarter. Mortgage rates began falling in June and reached an 11-month low in mid-September.

These conditions led to strong gains in both the average and median apartment prices compared to last year's third quarter. Part of these increases can be attributed to a pickup in high-end new development closings, which led to a 24% jump in the average new development price. Keep in mind that contracts to purchase new development units can be signed months or even years in advance of closing, so their prices are not always indicative of current market conditions.

The market was also more active than during 2024's third quarter, with a 6% increase in reported closings. We expect sales to remain strong in the fourth quarter, as mortgage rates are expected to trend lower due to a slowing labor market and tame inflation. The Fed cut short-term rates at their September meeting and are expected to cut twice more this year. This should help economic growth remain steady despite a notable slowdown in hiring over the past few months. Wall Street is having another very strong year, with bonuses expected to be above last year's record of \$47.5 billion.

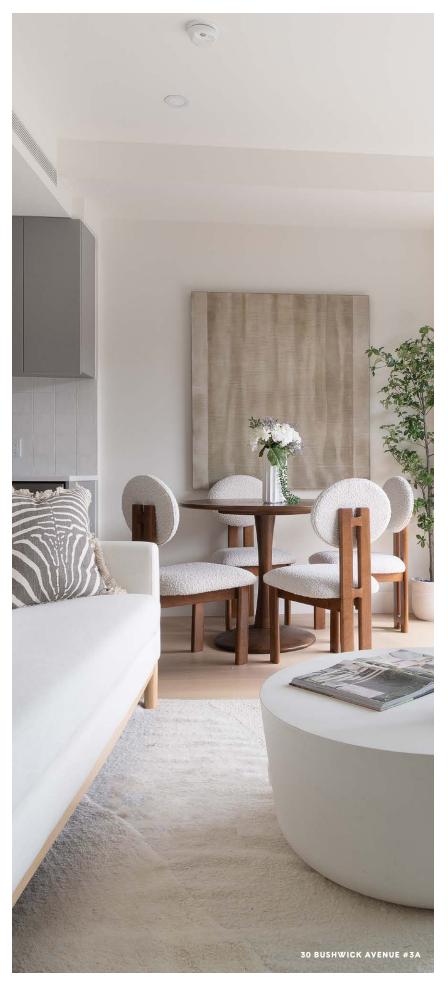




ALL BROOKLYN

Helped by a pickup in high-end new development closings, the average apartment price was **12%** higher than a year ago.

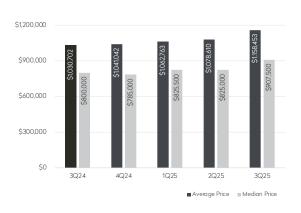
The number of closings rose **6%** from 2024's third quarter.



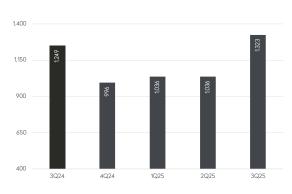


# Cooperatives & Condominiums

Average and Median Sales Prices



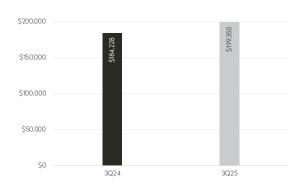
## **Number of Closings**



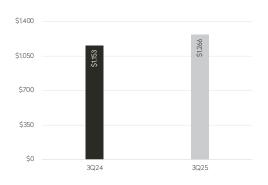
To enable a fair comparison, only sales both closed and recorded during each quarter are included.

## Cooperative

Average price per room



## Condominium



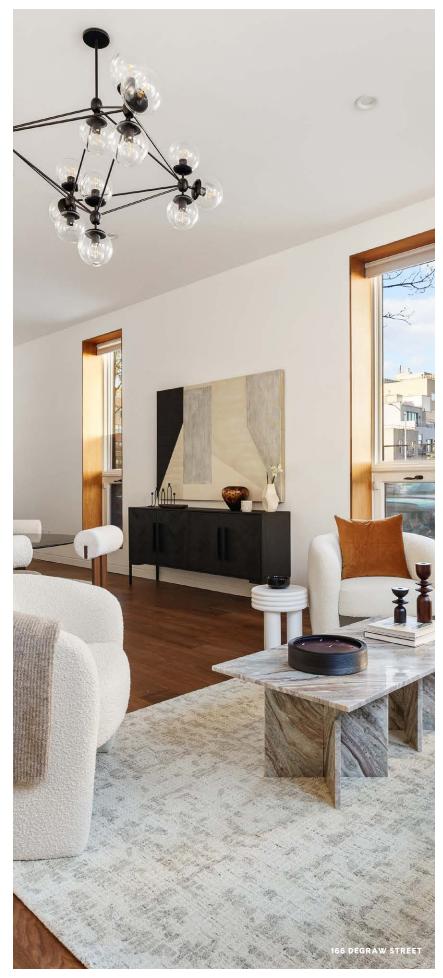
<sup>\*</sup> Includes new development and resale apartments. 3Q25 data is preliminary and subject to revision in future reports. Data from the prior four quarters has been revised to include sales recorded after our initial reports were released.



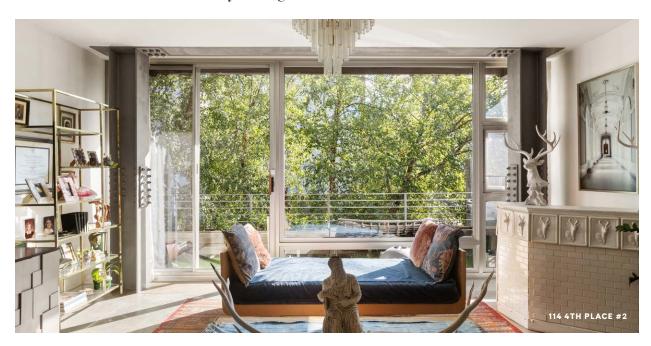
BOERUM HILL
BROOKLYN HEIGHTS
CARROLL GARDENS
COBBLE HILL
DUMBO

At \$1,920,554, the average apartment price was **8%** above last year's level.

Condo prices averaged \$1,650 per square foot, a **9%** improvement from the third quarter of 2024.

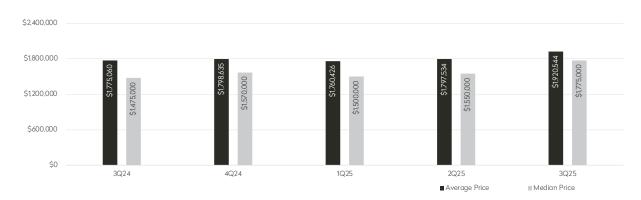


# Boerum Hill, Brooklyn Heights, Carroll Gardens, Cobble Hill, & DUMBO



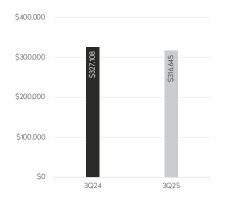
# Cooperatives & Condominiums

Average and Median Sales Prices

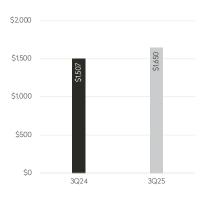


## Cooperative

Average price per room



## Condominium





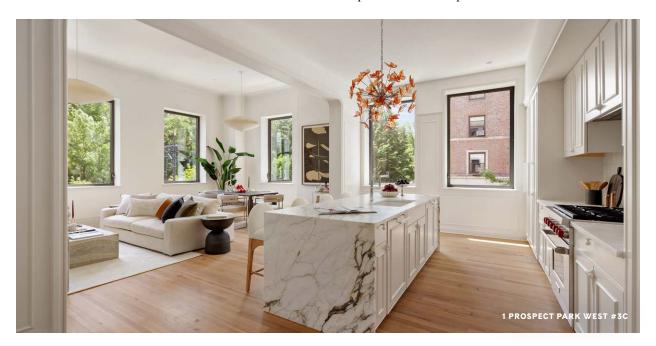
PARK SLOPE
SOUTH SLOPE
WINDSOR TERRACE

While the average price fell **3%** compared to a year ago, the median price—which measures the middle of the market—posted a **6%** increase.

The average co-op price per room rose 10% over the past year to \$298,000.

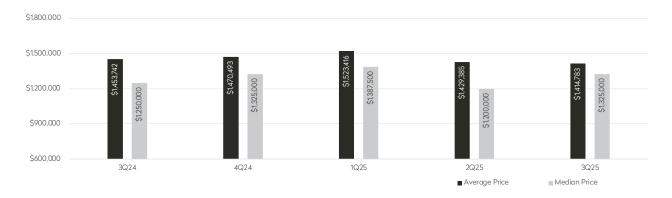


# Park Slope, South Slope, & Windsor Terrace



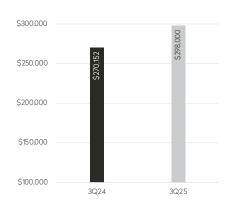
# Cooperatives & Condominiums

Average and Median Sales Prices

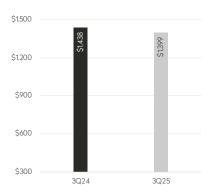


## Cooperative

Average price per room



## Condominium





CLINTON HILL

FORT GREENE

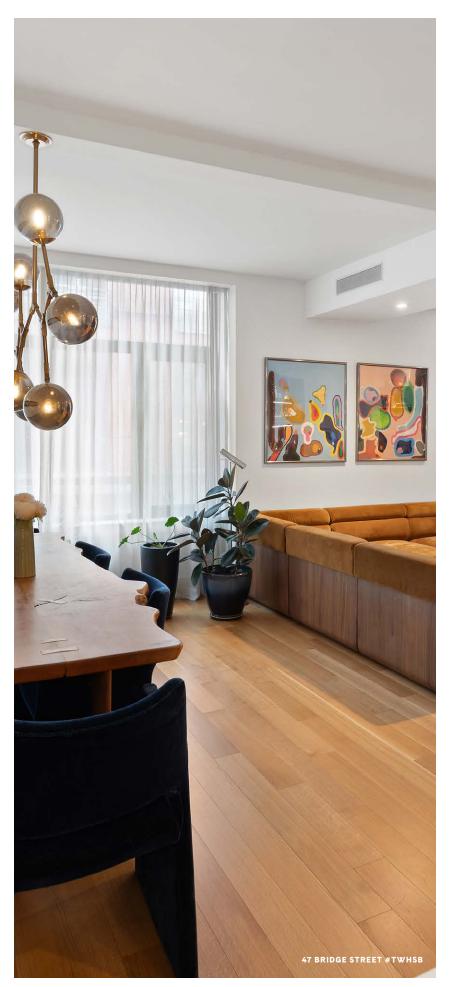
BROOKLYN NAVY YARD

PROSPECT HEIGHTS

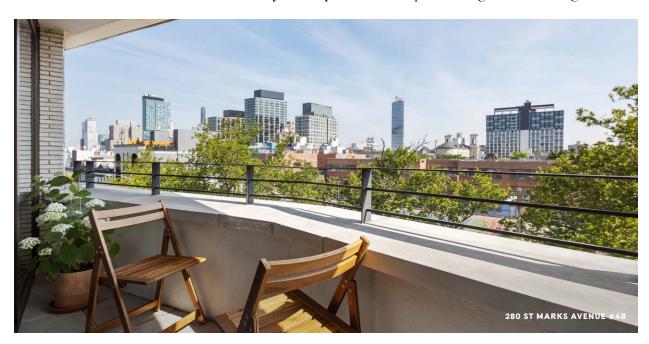
VINEGAR HILL

Strong **GAINS** were posted in the average and median compared to 2024's third quarter.

Co-op prices averaged \$260,649 per room, an **8%** improvement compared to a year ago.

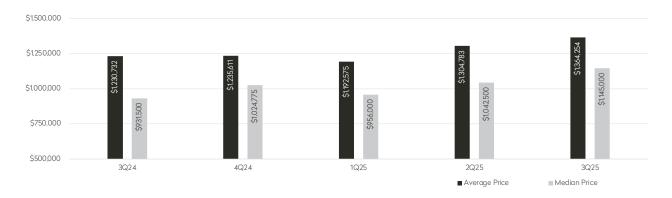


# Clinton Hill, Fort Greene, Brooklyn Navy Yard, Prospect Heights, & Vinegar Hill



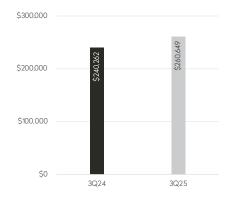
## Cooperatives & Condominiums

Average and Median Sales Prices



## Cooperative

Average price per room



## Condominium





BEDFORD-STUYVESANT
BUSHWICK
CROWN HEIGHTS
STUYVESANT HEIGHTS
WEEKSVILLE

At \$900,000, the median apartment price was **7%** above last year's level.

The average condo price per square foot **ROSE** to \$1,060.

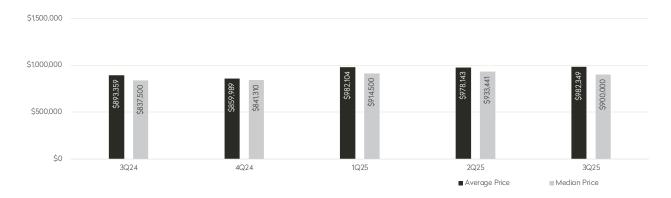


# Bedford-Stuyvesant, Bushwick, Crown Heights, Stuyvesant Heights, & Weeksville



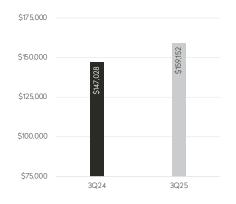
## Cooperatives & Condominiums

Average and Median Sales Prices

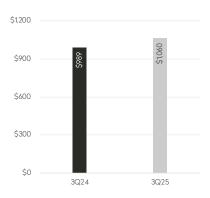




Average price per room



## Condominium





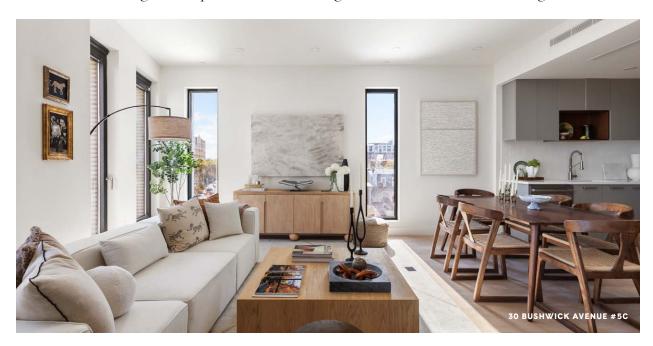
EAST WILLIAMSBURG
GREENPOINT
WILLIAMSBURG NORTH SIDE
WILLIAMSBURG SOUTH SIDE

A sharp increase in new development closings helped bring the average price up 13% from a year ago.

Condo prices averaged 10% more per square foot than during 2024's third quarter.

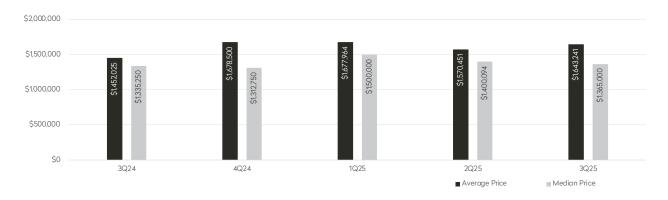


# East Williamsburg, Greenpoint, Williamsburg North Side, & Williamsburg South Side

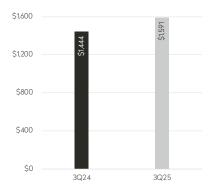


# Cooperatives & Condominiums

Average and Median Sales Prices



## Condominium





DITMAS PARK

FARRAGUT

FISKE TERRACE

FLATBUSH

MIDWOOD

PROSPECT-LEFFERTS GARDENS

PROSPECT PARK SOUTH

WINGATE

Over the past year, the median apartment price ticked down to \$557,000.

The average co-op price per room of \$126,746 was 2% lower than a year ago.



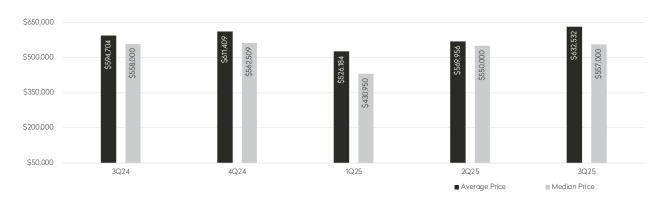
#### **THIRD QUARTER 2025**

Ditmas Park, Farragut, Fiske Terrace, Flatbush, Midwood, Prospect-Lefferts Gardens, Prospect Park South, & Wingate



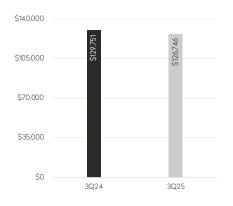
## Cooperatives & Condominiums

Average and Median Sales Prices

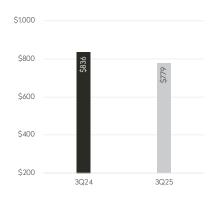


## Cooperative

Average price per room



#### Condominium





DOWNTOWN BROOKLYN

Prices were mixed compared to a year ago, with a decline in the average co-op price per room and an INCREASE in the average condo price per square foot.

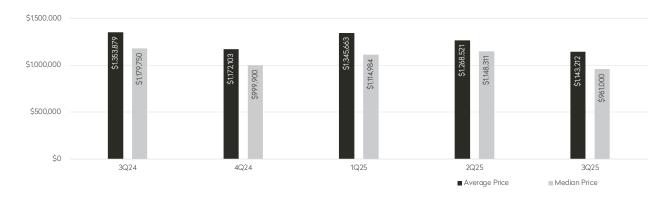


# Downtown Brooklyn



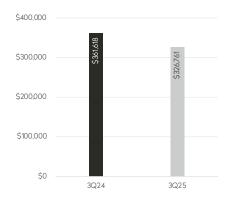
# Cooperatives & Condominiums

Average and Median Sales Prices

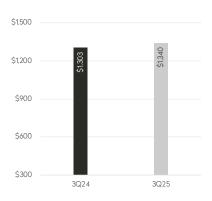


## Cooperative

Average price per room



## Condominium





BENSONHURST
BOROUGH PARK
KENSINGTON
MAPLETON

Prices averaged **5%** more than in the third quarter of 2024.

While co-op prices were flat, the average condo price per square foot was 10% higher than a year ago.

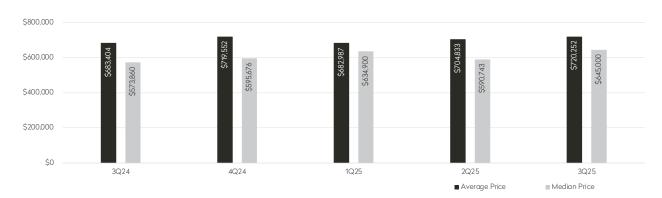


# Bensonhurst, Borough Park, Kensington, & Mapleton



# Cooperatives & Condominiums

Average and Median Sales Prices

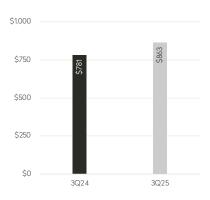


## Cooperative

Average price per room



## Condominium





BAY RIDGE

DYKER HEIGHTS

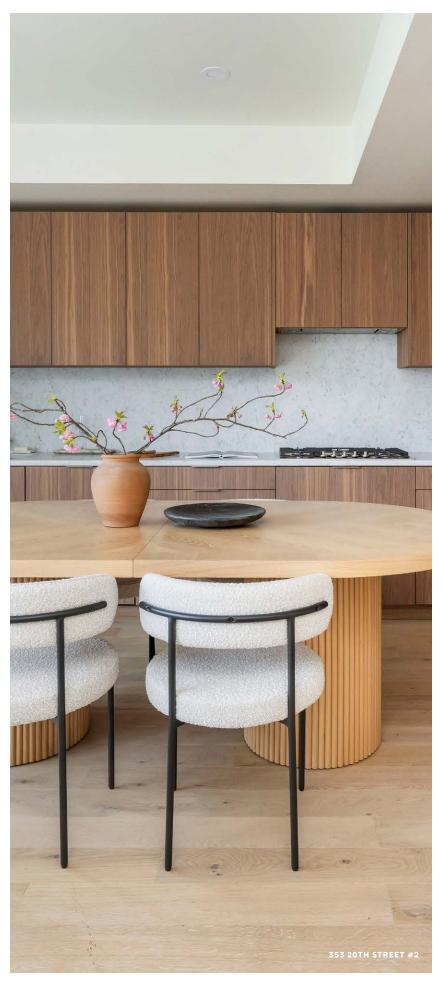
FORT HAMILTON

GREENWOOD HEIGHTS

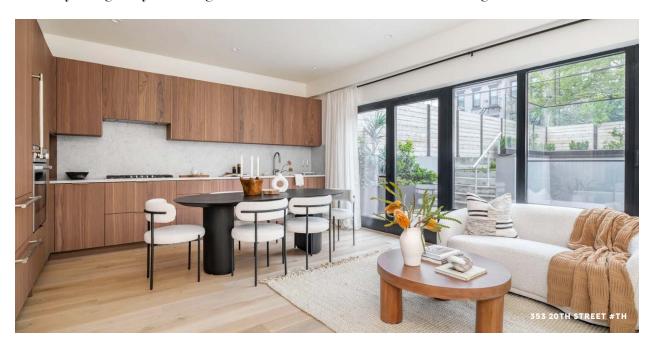
SUNSET PARK

The average price rose **6%** from a year ago to \$584,906.

Pricing gains over the past year were led by condos, which posted a **6%** increase in their average price per square foot.

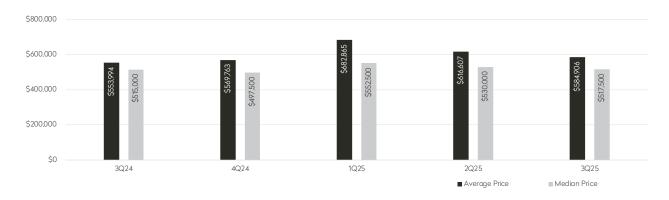


# Bay Ridge, Dyker Heights, Fort Hamilton, Greenwood Heights, & Sunset Park



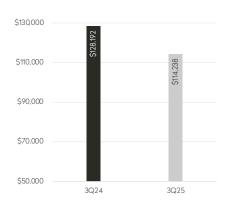
# Cooperatives & Condominiums

Average and Median Sales Prices

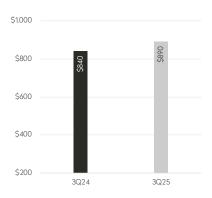


## Cooperative

Average price per room



## Condominium





COLUMBIA STREET
WATERFRONT DISTRICT
GOWANUS
RED HOOK



Both the average and median apartment prices were **11%** lower than a year ago.

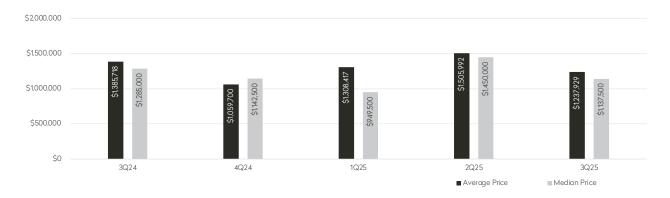
## **THIRD QUARTER 2025**

# Columbia Street Waterfront District, Gowanus & Red Hook

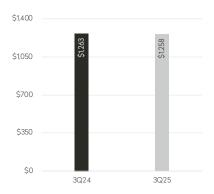


## Cooperatives & Condominiums

Average and Median Sales Prices



## Condominium





**BROWNSVILLE** 

**CANARSIE** 

CITY LINE

EAST FLATBUSH

EAST NEW YORK

**FLATLANDS** 

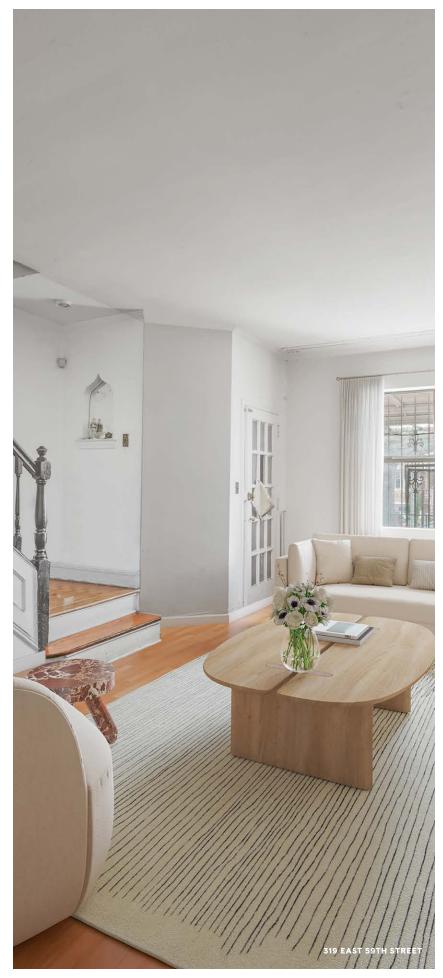
**NEW LOTS** 

OCEAN HILL

STARRETT CITY

While the average and median prices

ROSE sharply over the past year,
this is a very small market that can
show large fluctuations in data from
quarter-to-quarter.

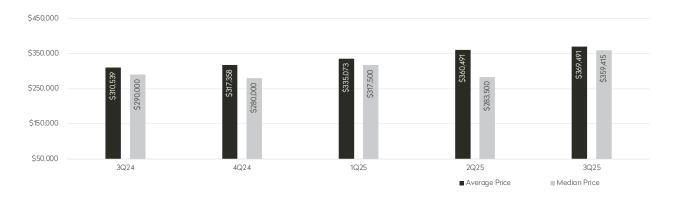


Brownsville, Canarsie, City Line, East Flatbush, East New York, Flatlands, New Lots, Ocean Hill & Starrett City



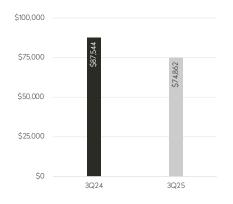
## Cooperatives & Condominiums

Average and Median Sales Prices

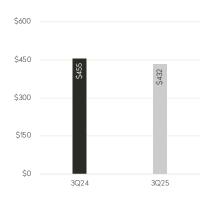


## Cooperative

Average price per room



#### Condominium

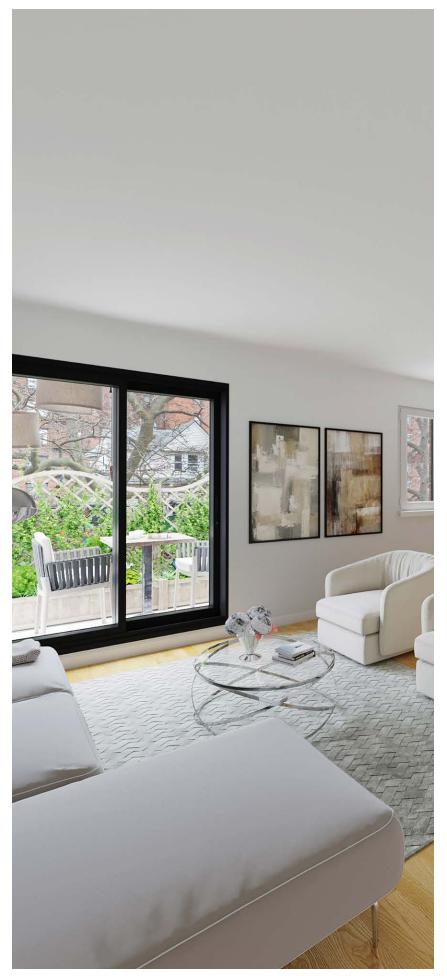




BATH BEACH
BERGEN BEACH
BRIGHTON BEACH
CONEY ISLAND
GERRITSEN BEACH
GRAVESEND
HOMECREST
MADISON
MANHATTAN BEACH
MARINE PARK
OLD MILL BASIN
SEA GATE
SHEEPSHEAD BAY

The average apartment price ticked up 1% over the past year to \$487,875.

Co-ops drove price increases, posting a **14%** gain in their average price per room from 3Q24.

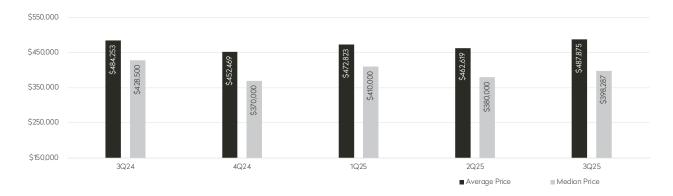


Bath Beach, Bergen Beach, Brighton Beach, Coney Island, Gerritsen Beach, Gravesend, Homecrest, Madison, Manhattan Beach, Marine Park, Old Mill Basin, Sea Gate, & Sheepshead Bay



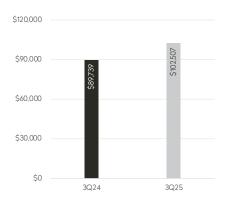
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Average and Median Sales Prices

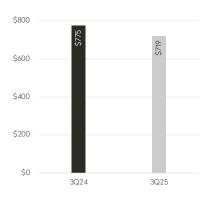


## Cooperative

Average price per room



#### Condominium



# Contact Us

# **THIRD QUARTER 2025**

**Apartment Market Report** 

#### **Brooklyn Heights**

129 Montague Street Brooklyn, NY 11201 718.875.1289

#### Park Slope, 100 Seventh

100 Seventh Avenue Brooklyn, NY 11215 718.230.5500

#### Park Slope, 160 Seventh

160 Seventh Avenue Brooklyn, NY 11215 718.878.1960

#### **Bay Ridge**

8324 4th Avenue Brooklyn, NY 11209 718.878.1880

#### **Development Marketing**

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#### **BHS Relocation Services**

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# BHS THE Craft of Research

Prepared by Gregory Heym, Chief Economist, Brown Harris Stevens.

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